

Xavaiyar Chaudry

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KEY SKILLS

Problem-solving; Research; Presentation Skills; Rapport-Building; Venue Sales; Customer Satisfaction; Telesales; Persuasion; Adaptive communication; Active listening; Composure; Team collaboration; Public Speaking

WORK EXPERIENCE

Brsk

Apr. 2025 – Present

Field Sales Executive

Manchester, UK

- Conducted in-person sales consultations with customers, building rapport and identifying needs to assist recommendations
- Leveraged upselling and cross-selling strategies to increase average order value
- Consistently surpassed set KPI's, achieving the lowest sales per door ratio
- Planned and organised patch territories to ensure high engagement rates

Emporio Ceramica

July 2023 - Sep. 2023, July 2024 -Sep. 2024

Sales Executive

Manchester, UK

- Exceeded sales targets set by the owner through strong rapport-building and tailored product recommendations
- Handled operational challenges, including stock shortages and last-minute client demands
- Negotiated pricing and bulk orders, ensuring customer satisfaction and profitability
- Built lasting client relationships, driving repeat business and referrals

Primark

Apr. 2022 – Current

Stockroom Assistant

Manchester, UK

- Handled stockroom operations, overcoming logistical challenges
- Displayed exemplary communication skills whilst reporting to and updating managers
- Became certified as a First Aider and responded to punctures, seizures and more

Retail Assistant | Apr. 2022 – Feb. 2023

- Maintained the women's shoes department effectively by strategically focusing on areas with high traffic
- I ordered stock for the department after training on the PSR (Primark Stock Replenishment) system.
- Handled customer enquiries and complaints, often commended for customer satisfaction on in-store notice boards

HM Revenue & Customs

8th - 10th Jan. 2024

SOLS Social Mobility Work Experience Programme Attendee

Manchester, UK

- Participated in an array of workshops, requiring an attention to detail and critical thinking
- Presented back to the room, with my teams win in a mock trial depending on my rebuttal arguments
- Led discussions within our group during a VAT and legal advisory activities

Pinsent Masons

22nd Nov. 2023

Work Experience Day Attendee

Manchester, UK

- Collaborated with students in a team where we provided possible solutions to a commercial dilemma
- I was one of the three people that presented back to the room out of our group
- Networked with many solicitors

DWF

February 2023

Work Experience Programme Attendee

Manchester, UK

- Participated in a research task as part of a team
- Strengthened my speaking skills as we presented back to the room
- Received valuable insights into law by general counsels and apprentices from across the company

EDUCATION

Manchester Metropolitan University

Sep. 2024 - June 2027

LLB (Hons) Law

Manchester, UK

Connell Co-op College

Sep. 2022 - July 2024

A-Levels

Manchester, UK

- Law, Business, Sociology
- I played badminton at college

The Manchester College

Jan. 2022 – June 2022

L2 BTEC

Manchester, UK

Achieved grades: Business (D*)

Future World School & College, BTR Campus

Aug. 2020 - Dec. 2021

A-Levels

Rawal Pindi, Pakistan

- Law, Psychology, English Language

Roots Millennium Schools, EMAAR Campus

Aug. 2017 - Jun. 2020

IGCSE's

Islamabad, Pakistan

- Achieved grades: English Language (A*), Mathematics (A*), Biology (A), Chemistry (A), Physics (A)
- Elected as Head Boy in my final year, overcoming my stage fright

CERTIFICATIONS & INTERESTS

- **Certifications:** First Aid at Work (valid until April 2026)
- **Interests:** Tennis; Creative Writing; Bodybuilding